



Form ADV Part 2B: Brochure Supplement

Last Updated: August 4, 2015

Supervised Person:

Robert A. Brusati

LSY, Inc. dba American Investors Co.
2440 Camino Ramon, Suite 103
San Ramon, CA 94583
Tel (925) 866-2882
Fax (925) 866-8989
www.americaninvestorsco.com

This brochure supplement provides information about the Supervised Person(s) listed above that supplement American Investors Company's brochure (Form ADV Part 2A). You should have received a copy of that brochure. Please contact us at (925) 925-2882 and/or via info@americaninvestorsco.com if you did not receive the brochure or if you have any questions about the contents of this supplement.

Additional information about American Investors Company is also available on the SEC's website at www.adviserinfo.sec.gov or on our website at www.americaninvestorsco.com.

Item 2. Educational Background and Experience

American Investors Company (“AIC”) requires certain licensing standards as well as a certain level of business experience for giving investment advice to clients. For example, all advisers must be professionals with relevant industry experience in order to adequately demonstrate a certain level of expertise in securities management and analysis. American Investors Company requires that all investment adviser representatives maintain the minimum licensing qualifications in accordance with all federal, state, and self-regulatory organization (SRO) rules and regulations.

Name: Robert A. Brusati
 Date of Birth: 4/18/1952
 Education: San Jose State University, San Jose, CA – B.S. Business Administration, Minor in Economics – 1975

Background:

From	To	Name	City	State	Country	Position
03/1990	Present	AMERICAN INVESTORS COMPANY	SAN RAMON	CA	USA	REGISTERED REPRESENTATIVE
07/1997	Present	AMERICAN INVESTORS COMPANY	SAN RAMON	CA	USA	ADVISORY AFFILIATE
03/1990	Present	ROBERT BRUSATI	SAN RAFAEL	CA	USA	INSURANCE AGENT

Professional Designation: Certified Financial Planner (CFP®)

Certified Financial Planner (CFP®). The CERTIFIED FINANCIAL PLANNER™, CFP® and federally registered CFP (with flame design) marks (collectively, the “CFP® marks”) are professional certification marks granted in the United States by Certified Financial Planner Board of Standards, Inc. (“CFP Board”).

The CFP® certification is a voluntary certification; no federal or state law or regulation requires financial planners to hold CFP® certification. It is recognized in the United States and a number of other countries for its (1) high standard of professional education; (2) stringent code of conduct and standards of practice; and (3) ethical requirements that govern professional engagements with clients. Currently, more than 62,000 individuals have obtained CFP® certification in the United States.

To attain the right to use the CFP® marks, an individual must satisfactorily fulfill the following requirements:

- **Education** – Complete an advanced college-level course of study addressing the financial planning subject areas that CFP Board’s studies have determined as necessary for the competent and professional delivery of financial planning services, and attain a Bachelor’s Degree from a regionally accredited United States college or university (or its equivalent from a foreign university). CFP Board’s financial planning subject areas include insurance planning and risk management, employee benefits planning, investment planning, income tax planning, retirement planning, and estate planning;
- **Examination** – Pass the comprehensive CFP® Certification Examination. The examination, administered in 10 hours over a two-day period, includes case studies and client scenarios designed to test one’s ability to correctly diagnose financial planning issues and apply one’s knowledge of financial planning to real world circumstances;
- **Experience** – Complete at least three years of full-time financial planning-related experience (or the equivalent, measured as 2,000 hours per year); and
- **Ethics** – Agree to be bound by CFP Board’s Standards of Professional Conduct, a set of documents outlining the ethical and practice standards for CFP® professionals.

Individuals who become certified must complete the following ongoing education and ethics requirements in order to maintain the right to continue to use the CFP® marks:

- **Continuing Education** – Complete 30 hours of continuing education hours every two years, including two hours on the Code of Ethics and other parts of the Standards of Professional Conduct, to maintain competence and keep up with developments in the financial planning field; and
- **Ethics** – Renew an agreement to be bound by the Standards of Professional Conduct. The Standards prominently require that CFP® professionals provide financial planning services at a fiduciary standard of

care. This means CFP® professionals must provide financial planning services in the best interests of their clients.

CFP® professionals who fail to comply with the above standards and requirements may be subject to CFP Board's enforcement process, which could result in suspension or permanent revocation of their CFP® certification.

Item 3. Disciplinary Information

There are no material legal or disciplinary events for the supervised person.

There is no other proceeding in which a professional attainment, designation, or license of any of the supervised persons as part of this Brochure Supplement was revoked or suspended because of a violation of rules relating to professional conduct, nor were there any incidents where any of the supervised persons as part of this Brochure Supplement resigned (or otherwise relinquished his attainment, designation, or license) in anticipation of such a proceeding.

Use of BrokerCheck

The details of any disciplinary history, whether material or immaterial, of any supervised persons of AIC may be found on either the Financial Industry Regulatory Authority's (FINRA) BrokerCheck system (www.finra.org/brokercheck) or the IAPD (www.adviserinfo.sec.gov).

Item 4. Other Business Activities

Broker-Dealer Activity

AIC is a FINRA member broker-dealer. All supervised persons of AIC are also currently licensed as securities salespersons/registered representatives with the broker/dealer. As such, supervised persons may recommend securities products for a commission. This could present a potential conflict of interest. Supervised persons could receive fees and commissions if the client chooses to implement recommendations made in their capacity as registered representatives. However, the client is under no obligation to purchase products that supervised persons may recommend, or to purchase products through AIC.

Other Business Activity

Name: Robert A. Brusati, Insurance Agent
Duties: Life, accident, health and long-term care insurance sales

All material conflicts of interest are disclosed in the Form ADV Part 2A regarding supervised persons and/or AIC which could possibly impair the rendering of unbiased and objective advice.

Item 5. Additional Compensation

The supervised person listed above as part of this Brochure Supplement does not receive any "economic benefit" as that term is defined (e.g. sales awards and other prizes) from a non-client for providing advisory services.

Item 6. Supervision

Clarence Yee, President and Chief Compliance Officer of AIC, is the designated supervisor for Robert A. Brusati, and is responsible for providing supervisory oversight of Robert A. Brusati's advisory business. Clarence Yee can be contacted at (925) 866-2882. Supervision is performed on a regular basis by Clarence Yee or his designee, which includes a review of account opening documentation, certain transactional information and selected, subsequent suitability reviews on a sampled basis.